



Industry: Salt

- A salt plant was experiencing overload conditions causing expensive drive-shaft failures.
- Martin made a recommendation to install feeder shrouds to alleviate the material overload.



Why Martin?

Inventory. We maintain large inventories to ensure superior service to all customers.

That Personal Touch. When you call Martin a real person will answer your call every time.

Complete Manufacturer. We manufacture what we sell, which means we control the quality, inventory levels, deliveries and the cost of our products.

After-Hour Emergencies. Each of our locations have people on call for stock, altered and made to order products 24 hours a day, 7 days a week, 365 days a year.

Superior Field Support. We have field professionals who understand our products, processes, and services. They are available to help better match our offerings with your specific needs.

Challenge

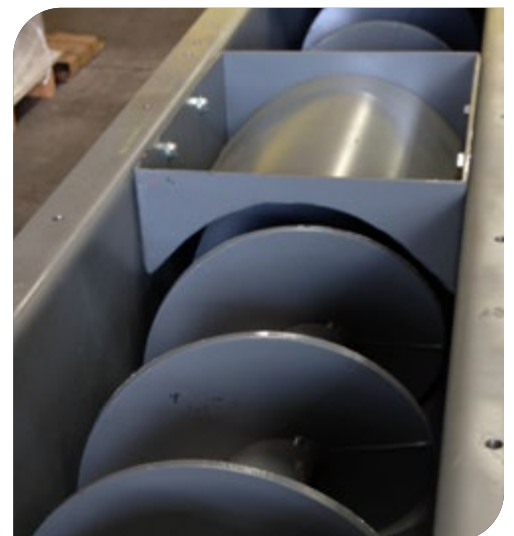
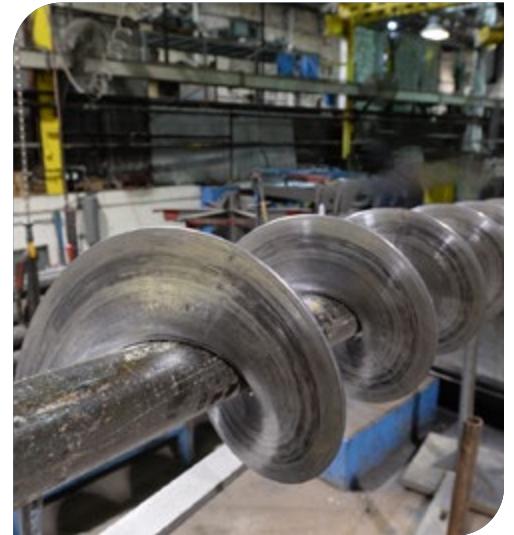
- A salt plant was experiencing multiple drive-shaft failures under overload conditions. The customer documented \$25,000 in total maintenance costs related to drive shaft replacement and other part failures.

Solution

- Martin conducted a site visit to review the existing system and made a recommendation for easy-to-install and lower-cost feeder shrouds to relieve the overload conditions.

Impact

- Martin's engineering expertise made it possible for the plant to save substantial maintenance costs and downtime by utilizing more cost-effective and easy-to-install feeder shrouds instead of replacing the entire system.



Learn more about Martin and Power Transmission & Material Handling solutions at:
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